

**CREDIT INSURANCE  
SIMPLIFIED QUESTIONNAIRE**

**PERTAINING TO YEAR:**

**2020**

Company's name			
Address			
Postal Code	City	Country	
Contact person			
Please indicate whether you are a manufacturer / trader (choose from drop down list)			
Main activities of your company			
Type of goods and services to be insured			
Standard payment terms with your buyers			
DSO (days)	#DIV/0!		
Do you currently have a credit policy	Insurer name	Expiring date	
Total open account (unsecured) sales - ACHIEVED IN PREVIOUS YEARS	2018	2019	2020 (estimated for next 12 months)
Forecast open account turnover	INR	In Crores	
If Export sales, please indicate the top markets with the total open account sales (feel free to add more rows to report more countries)  If domestic sales, please mention only <b>India</b>	Country Name	Amount of sales	
	Grand total		
Past trade bad debts if any (do not include non payments due poor quality or any other breach of contract from your side)	2016	2017	2018
Latest ageing of debtors (from invoice date)	(please state values in INR)		
Current and upto 120 days from invoice date			
Between 120 - 150 days from invoice date			
Between 150 - 180 days from invoice date			
More than 180 days from invoice date			
Total	0.00		

Please mention only unsecured sales. Remove sales made on L/C, advance payment, parent, subsidiary, associates, Govt departments

Please maintain the same denomination in INR throughout the proposal (i.e. either INR cr or INR lakhs)

Both these total should be equal

If past bad debt please fill details in sheet 3

Remember to give the latest ageing of debtors. From invoice date

If ageing is more than 180 days please fill details in s

Please also see the worksheet titled "key buyers"

## ANALYSIS OF PAST LOSSES

All amounts in INR cr

Financial Year	Total Turnover	Total losses	Number	Recoveries	Largest Single Loss
2016					
2017					
2018					

Top Loss Debtor's Name & Address	Amount Unpaid	Original due date	Reason	Action taken



## KEY BUYERS

	Buyer's complete name	Complete address and contact phone numbers	Standard payment terms	Maximum outstanding balance you "anticipate" in the coming 1 year period (INR) Limit required
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				

Total accounts receivable or debtor as on				Total Credit sales from 1 April 19 to 31 Mar 20
30-Jun-19	30-Sep-19	31-Dec-19	31-Mar-20	
				0

Please fill only the YELLOW cells

DSO (days)	#DIV/0!
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